Training questions (answer yourself) / Investigation questions (you should get answered in your consultancy project) for a systemic assessment of relations / the network of effects in the consultancy case:

- What would be the advantage of the one (stakeholder) in the benefit of the other (stakeholder)?
- Who can't you get past here if you really want to change something?
- Who else would benefit from the change?

Ask your conversation partner for the e-mail addresses and cell phone numbers of these PERSONS..... and ask them the same questions!
But be mindful - ask your conversation partner for permission first.

Try your own VISUAL REPRESENTATION of the interaction of the sub-logics involved and their respective representatives - this is a work-in-progress mapping!
In this way, you develop a map of the network of effects (or the impact structure) step by step – consider: the MAP is not the TERRITORY!